# BUSINES

Vol 28, Edition 41 January 17, 2013 Weekly Publication

\$2.00 www.sbeinc.com



Voice of Small, Emerging Diversity Owned Businesses Since 1984 · SBE is a certified DBE publication

# THE SMALL BUSINESS EXCHANGE INTRODUCES NEW PROGRAMS IN 2013



# Coming January 21, 2013

- **Promote Your Business**

# SBE Planroom

The Plan Room is designed to help Project Owners reach out to prospective contractors by having a program that allows contractors easier access to plans and specifications of each project for bidding purposes.

Set up fee for the plan room will be determined by the number of files uploaded. The drawings or Plans are generally uploaded as a single file meaning one drawing per file.

# COMMUNICATION

- ND GREET REGISTRATION
- ITERACTIVE VOICE RESPONSE

# Pasadena to Azusa Update



Crews demolish the existing abutments at the Colorado Boulevard bridge in Arcadia. Photo courtesy of Walt Mancini/Pasadena Star-News.



The FTC (Foothill Transit Constructors - a Kiewit Parsons Joint Venture) team has made significant progress on the design for the 11.5-mile light rail extension. The majority of packages have been approved for construction, and all packages are on schedule to be completed in March 2013.

"The bridge is the first element of the Pasadena to Azusa segment to be completed, and Skanska USA did a tremendous job over the last 29 months of designing and building the 584-linear foot sculptural bridge."

Additionally, significant construction has started. This is especially true in Azusa, where work is already underway to relocate the freight track in advance of the light rail track construction; and in Monrovia, where crews are mass grading the 24-acre operations campus. Last week, work started in Arcadia on the Colorado Boulevard Bridge (pictured above), and construction began this week on the Foothill Bridge in Azusa.

These and other upcoming activities will require periodic and/or long-term closures of lanes and streets, noise and other local impacts and the Construction Authority is committed to doing everything possible to inform neighbors and the general public of the expected

Starting this month, the Construction Authority will begin sending e-notices of the latest closures, anticipated impacts, and general hotspots along the corridor. If you have not already, we encourage you to sign up to receive these construction notices at www.foothil-

# Gold Line Bridge Completed On-Time and On-Budget

On December 15, 2012, over three hundred and fifty honored guests, elected officials and local stakeholders came together to mark the on-time, on-budget completion of the Gold Line Bridge, and to

Continued on page 6

# San Francisco War Memorial Veterans Building **Seismic Upgrade & Improvements Project**

Seismic upgrade, facility preservation and modernization, & tenant improvements to four levels plus a basement of approximately 230,000 gross square feet

Location: 401 Van Ness Avenue, San Francisco, CA 94102

See page 3 for the Full Ad

requesting quotations from all qualified DBE DVBE, UDBE, MBE, WBE, SBE, LBE, OBE sub-contractors and material suppliers for the following project:

er Sand Creek Basin Near Brentwood, CA Project No. 7562-6D8518-10 City/Location: Near Brentwood, CA **County: Contra Costa Bid Date: Tuesday 1/29/2013 at 2:00 PM** 

# SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified SBE, LBE and DBE companies for the following project:

**Transbay Transit Center – Structural Steel Superstructure** 

Contract No.: 08-04-CMGC-000 Trade Package# TG07.1 SBE/DBE/LBE Goal: 24%

**Bid Date: February 7, 2013 – 2:00PM** 

951-684-5360

See page 4 for the Full Ad

# This is a Complimentary Copy. Paid subscribers receive first class mail.

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On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13:

> **African American** Chinese **Hispanic**

# More than Half of Working Adults Plan to go Back to School and the Majority will Take an Online Course

Nearly 60 percent of workers plan to take an online course; adults 25 to 34 more likely than other age groups

While a slow economy can give the impression that things are standing still, nearly nine-in-ten (89 percent) employed Americans believe there is still room to grow in their current careers, according to a recent survey from University of Phoenix®. The survey reveals that many Americans have education in their shortterm plans and that the majority of working adults plan to take an online course to advance their careers.

Forty-one percent of Americans who are not currently in school full-time, plan to return to school at some point in the future, with 64 percent of these education-seekers expecting to do so in the next two years. Working adults are even more likely to go back to school with 54 percent saying they will head back to school.

"There is a skills gap in America. Employers have jobs available, but many companies are having a difficult time finding workers with the right skills to fill those positions," said Dr. Bill Pepicello, president of University of Phoenix. "At the University, we see many working adults pursuing education to address their own skills gaps and position themselves for career growth. Technology is helping to bridge this gap - we are making education more personal, more social, more accessible and more aligned with the dynamics in the workplace.'

# Interest in online education courses

The survey finds that nearly half (48 per-

cent) of Americans say they are currently or will take an online class to advance their careers. The desire to take online courses is not limited to the youngest adults. In fact, adults between the ages of 25-34 were most likely to say they are currently taking an online course or plan to in the future (74 percent), followed by those ages 18-24 (63 percent). Fifty-eight percent of adults ages 35-44 plan to take an online course, followed by 46 percent of adults ages 45-54 and 21 percent of adults 55 or older.

Americans who are currently employed are even more likely to take online courses, with 59 percent of working adults saying they are currently taking such a course or plan to in the future. Of these, 10 percent are currently taking an online course and more than half (52 percent) intend to do so within in the next 12 to 18 months.

### Value of education

Those with bachelor's degrees cite tangible benefits in the workplace to having this level of education. More than three quarters (78 percent) of those with a bachelor's degree who have ever worked say their education positively influenced being hired, compared to 41 percent of their counterparts who have worked, but never earned a bachelor's degree.

- 63 percent of those with bachelor's degrees or higher say they believe that their education led to more responsibility compared to 33 percent of those without a bachelor's degree
- 60 percent of those with bachelor's degrees or higher say they believe that their education positively affected their ability to get

promoted, compared to 32 percent without

Those with bachelor's degrees also say they more management opportunities (57 percent)

## Skills gap - what workers want to learn

- More than one-third (36 percent) of employed Americans who think there is room to get to the next level of their careers, say they need
- career path
- Americans think it is important to have a college degree in today's job market

# **Educational motivators: professional** growth, personal growth, family

For many adults, tangible work-related benefits influence their decisions to go back

# bachelor's degree

perceive that their education led to other benefits including receiving raises (58 percent), keeping a job (58 percent) and being given

Nearly nine-in-ten (89 percent) working Americans believe there is still room for them to grow in their current careers, and can point to at least one skill they will need to learn to take their jobs to the next level. Topping this list are leadership (47 percent), decision-making (41 percent), strategic thinking (41 percent), problem-solving (38 percent) and multi-tasking (38 percent) skills.

- additional education to do so
- Nearly three-in-five (58 percent) Americans who are not currently enrolled in school fulltime believe that going back to school would be crucial if they were considering a new
- More than three quarters (78 percent) of

Continued on page 11

# Mayor Lee & Supervisor Cohen Celebrate First Phase Completion of HopeSF Hunters **View Public Housing Rebuild Project**

# Welcome 25 Families to New **Homes in Hunters View HOPE SF Revitalized Community**

Mayor Edwin M. Lee and Supervisor Malia Cohen celebrated the completion of Phase One of the HOPE SF Hunters View public housing project, the first of five public housing sites slated to be redeveloped as part of the City's HOPE SF initiative, and welcomed 25 San Francisco families (14 former Hunters View public housing families and 11 new families) to their new homes in one of the most ambitious, nationally-recognized public housing revitalization initiatives.

"Today, we are delivering on a promise to the residents of San Francisco's public housing," said Mayor Lee. "By rebuilding Hunters View and other sites like it, we are providing hope to families and transforming communities at the same time. Five years ago under the leadership of Mayor Gavin Newsom, San Francisco made a bold step by launching the HOPE SF initiative that is revitalizing our City's most distressed public housing sites.'

"HOPE SF is one of the most transformative policies that we have ever enacted in this City," said Supervisor Cohen. "As the Supervisor whose district includes four of the five largest public housing develop-ments in the City, I understand how truly

transformative projects like the revitalization of Hunters View are to the residents and our Southeastern neighborhoods. In order for all of the City's residents and neighborhoods to be working, healthy and safe, we must continue to put our efforts and our resources behind rebuilding these properties, creating new opportunities for our public housing residents, supporting our families and strengthening our communities. And this is exactly what this project does.'

"I am looking forward to working with the residents, the Housing Authority, the Mayor's Office and the John Stewart Company to create a future Hunters View community filled with promise and opportunities for every existing and new community member," said Hunters View Tenant Association President Deeva Youngblood.

Hunters View is a 256 unit public housing development that is being transformed into a mixed-income community of up to 750 units in the Bayview Hunters Point neighborhood. The construction team includes John Stewart Company, Devine and Gong and Ridgepoint Non-Profit Housing Corporation, which began construction of Hunters View in 2005.

Hunters View sets new standards for neighborhood sustainability and accessibility. The development will be a sustainable community incorporating San Francisco's ground-breaking Green Building Ordinance and achieving previously unprecedented levels of community sustainability improved energy efficiency, recycling, air quality, and accessibility throughout the neighborhood.

Over the next four years, the Hunters View revitalization will consist of 350 new environmentally-sustainable housing units, new parks and playgrounds, a community center, new infrastructure and a new streetgrid that connects the development to the larger neighborhood. By May 2013, 107 families will have new homes in the City's revitalized Hunters View community, which will consist of 107 new units, a new park and community-serving spaces for the residents.

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# **Editorial Staff**

### **Editor in Chief:**

Gerald W. Johnson [gwj@sbeinc.com]

# **Managing Editors:**

Valerie Voorhies [vvv@sbeinc.com]; Fungai Muzunze [fmuzunze@sbeinc.com]

# **General Manager**

Kevin Grant [kgrant@sbeinc.com];

# **Marketing & Sales Staff**

### **Sales Director:**

Willie Lewis-Sims [wsims@sbeinc.com]

## **Production Staff**

# **Production Manager:**

Nabil Vo [nvo@sbeinc.com]

# **Graphics Design:**

Tyler Chen [tchen1129@gmail.com]

# Webmaster:

Dana Honn [dhonn@telarts.com]

# Writer:

Cheryl Hentz [cheryl.hentz@gmail.com]

Shirley Cherry [scherry@sbeinc.com] Amy Diorio [adiorio@sbeinc.com]

703 Market Street, Suite 1000 San Francisco, CA 94103

Email: sbe@sbeinc.com Website: www.sbeinc.com Telephone: (415) 778-6250, (800) 800-8534 Fax: (415) 778-6255

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# **CALIFORNIA SUB-BID REQUEST ADS**

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Larkspur Ferry Terminal Parking Lot Improvements
Golden Gate Bridge, Highway and Transportation District
Contract No. 2013-FT-8
BID DATE: February 5, 2013 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control, Signage, Striping & Marking, Cast-In-Place Concrete, Wheel Stops, Steel Pipe Bollards, Sawcutting, Pavement Delineation, Grinding, Electrical and Construction Materials

# O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Donat Galicz

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the District's website at www.goldengate.org.

# Requests EXPRESSIONS OF INTEREST

from All Qualified **DBE** Subcontractors/Suppliers for:

RCTC SR-91 Corridor Improvement Project In Orange County, Riverside County and the City of Corona RFP No. 12-31-113-00 RFP Due January 29, 2013 @ 3:00 PM

### **Description of Work:**

Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Contaminated Soils Removal & Hauling, Curb & Gutter, Demolition, Dowels and Tie Bars, Earthwork, Electrical, Erosion Control, Fence, Import Borrow, Laboratory Testing, Landscaping, Masonry, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, MSE Wall Supply, Overhead Sign Structures, Painting, Pavement Markings, Pile Driving, Pipe Jacking, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Sawcutting, Sidewalk, Signs, Storm Drain, Survey, SWPPP, Traffic Control, Trucking, Water/Sewer Relocations.

# Atkinson/Walsh, A Joint Venture

27422 Portola Parkway, Suite 250 • Foothill Ranch, CA 92610 Phone: 949-855-9755. Fax: 949-855-9923 For additional information or assistance: Contact Margo Gawelko at 949-382-7145 / margo.gawelko@atkn.com

To see plans, specs and addenda go to: http://www.rctc.org/doing-business/rfps-rfqs-ifbs/91-design-build/91-design-build-rfp

Plans and specs are also available for viewing in our Santa Ana office at 2020 E. 1st Street, Suite 500, Santa Ana, CA. Please call to set an appointment time. 100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson/Walsh will pay the cost of bonds up to 1.5%.

An Equal Opportunity Employer

Gordon N. Ball, Inc.
An Equal Opportunity Employer,
is requesting quotations from all qualified DBE, DVBE, UDBE, MBE, WBE, SBE, LBE, OBE
sub-contractors and material suppliers for the following project:

Upper Sand Creek Basin Near Brentwood, CA Project No. 7562-6D8518-10 City/Location: Near Brentwood, CA County: Contra Costa Owner: Contra Costa Coumty Bid Date: Tuesday 1/29/2013 at 2:00 PM

We are requesting bids for the following trades and/or supplies: Subs and suppliers needed for following work (but not limited to): Trucking, Traffic Control, SWPPP, Water Pollution Control, Rain Event Action Plan, Storm Water Annual Report, Storm Water Sampling and Analysis, Construction Area Signs, Temporary Fence, Street Sweeping, Remove Abandoned Oil Well, Well Destruction, Roadway Excavation, Gradin, Temporary Water Diversion, Structure Backfill, Erosion Control, Lean Concrete, Cement Treated Base, Concrete Pavement, Structural Concrete (Retaining Wall), Drill and Bond Dowel, Articulated Concrete Block Revetment System, Rebar, Various Pipe Supply, Reinforced Concrete Pipe, Geocomposite Drain, Rock Slope Protection, Miscellaneous Iron & Steel, Prefabricated Steel Truss Vehicular Bridge, Settlement Monument, Chain Link Fence, Plastic Duct Bank, Utility Vault, Aggregate Supply.

Bid documents can be viewed at or obtained from: Plans Specs and Requirements for the project are available for review at our office @ 333 Camille Ave, Alamo, CA or at the Costa County Public Works Dept. @ 255 Glacier Drive, Martinez, CA 94553 and are available for purchase online at http://www.cccounty.us/pwprojects

Gordon N. Ball, Inc.will work with interested subcontractors to identify opportunities to break down items into economically feasible. Please call if assistance is needed in obtaining bonding, insurance, equipment, materials and supplies. Gordon N. Ball, Inc intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will consider all bids that may be submitted.

# Gordon N. Ball, Inc.

333 Camille Avenue • Alamo, CA 94507 Phone: (925) 838-5675 ext. 2301 Fax: (925) 838-0814 Contact: **Sophea Sem** estimating@ballconco.com We are looking for licensed subcontractors, registered San Francisco LBEs, VBEs and DVBEs interested in submitting qualifications and proposals for the following trades: Demolition & Abatement, Structural Steel, Misc Metal, Scaffolding, Historical Protection & Salvage (including artwork), Shoring, Excavation, Piles, Cast In Place Concrete, Concrete Repairs, Rebar, Skylights, Theatrical Seating and Manlift

# San Francisco War Memorial Veterans Building Seismic Upgrade & Improvements Project

Seismic upgrade, facility preservation and modernization, & tenant improvements to four levels plus a basement of approximately 230,000 gross square feet

**Approximate Construction Budget:** \$85 to \$95 Million **Location:** 401 Van Ness Avenue, San Francisco, CA 94102

Respond by: February 1, 2013

# Charles Pankow Builders, Ltd.

License 688972
Contact person: Jason Duong • Phone: 510-379-1517
Email: JDuong@pankow.com

1/17/13 SMALL BUSINESS EXCHANGE CNS-2431284

Requests for Certified Small Business, DBE, WBE, HUBZone, Veteran-Owned Small Business & SDVOSB and all other Business Enterprise Subcontractor and/or Supplier Quotes:

Owner: USACE — Sacramento District

Project Name: Phase IV Folsom Joint Federal Project

Project Number: W91238-13-R-0001

City, California: Folsom, California

Bid Date: Bid Date: February 8, 2013 @ 3:00 P.M.

Subcontractor and Supplier Quotes are due NO LATER THAN Tuesday, January 29, 2013.

Kiewit requests the receipt of quotes completed on our supplied RFQ sheets.

Request sub quotes for (but not limited to): Administrative Personnel, Aggregate Supply, Aggregate Surfacing, Asphalt Paving, Asphalt Supply, Barrier Rail (MBGR), Expansion Joints, Dry Blasting and Underwater Blasting, Concrete & Cement Supply, Concrete (Structural), Concrete Curb & Gutter, Concrete Pumping, Concrete Reinforcement Supply & Install, Concrete Work, Dewatering, Drainage, Drainage Culverts, Drug Testing, Electrical, Engineering, Environmental, Erosion Control, Falsework/Scaffolding, Fencing & Gates, Fuel Supply, Geotechnical Services, Hazardous Mat Management/Remediation, Hydroseeding, Landscaping, Lumber/Form Supply, Materials Testing (Laboratory) /Quality Control, Misc. Metal Supply, MOT Contractors/ Traffic Control, MOT Supply, Noise/Vibration Monitoring, Office Equipment, Office Supplies, Pipe Supply, Quality Assurance, Roadway Grinding & Milling, Rock Bolt/Rock Slope Stabilization, Safety Professionals, Safety Supplies, Sanitation Facilities, Signage, Site Security, Street Sweeping, Striping, Support of Excavation, Surveying, SWPPP, Temporary Power, Trash Service/Waste Disposal, Tree Removal, Trucking & Hauling, Utility Relocations, Water Truck, Waterway & Marine Construction.

**IMPORTANT:** The USACE has determined that all contract documents for this project are secured and cannot be shared outside your company. Request access to the Plans and Specifications as stated below.

To receive access to the contract documents it is required that interested bidders submit a request on company letterhead to Mr. Matthew Hancsarik via email at matthew.p.hancsarik@usace.army.mil with a CC to Anna Cayanan at anna.r.cayanan@usace.army.mil. This letter shall contain your formal request for access to the RFP documents and it should also indicate 2 emails the USACE can use to send you links for access to the documents. Once this request is received, log in instructions to the database will be provided.

All general inquiries to Kiewit should be directed to DBE Coordinator Mark Davidson at (707) 439-7381. 100% performance and payment bonds are required for this project.



# **KIEWIT INFRASTRUCTURE WEST CO.**

Lic. #433176

Attn: Mark Davidson • Email: mark.davidson @ kiewit.com
4650 Business Center Drive • Fairfield, CA 94534 • Phone: (707) 439-7300 • Fax: (707) 439-7301

An Equal Opportunity Employer

Sub-Bids Requested From DBE, MBE, WBE Subcontractors & Suppliers for:

Sonoma Valley County Sanitation District
Bioslids Management Upgrade
Contract No. 70-712-7#2 · Location: Santa Rosa, CA
Bid Date: January 29, 2013 @ 10:00 AM

**TRADES:** Demolition, AC Paving, Concrete C & Gutter, Misc. Metal, Sealants, Painting & Coatings, Trucking, Polymer Feed Systems, Screw Press, Metal Bldg erection, Instrumentation, Chain Hoists, Steel and DI pipe, Valves, Electrical, Concrete Cutting, Masonry.

# **SYBLON REID**

P.O. BOX 100 • Folsom, CA 95763 • Phone: (916) 351-0457 • Fax: (916) 351-1674 Contact: **Karen Reichenberger** 

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions and the smaller portions are the smaller portions and the smaller portions are the smaller portions

Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications.

Subcontractors and suppliers must be licensed to comduct business in the state of California. Must be able to provide payment and preformance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

# **CALIFORNIA SUB-BID REQUEST ADS**

# SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified SBE, LBE and DBE companies for the following project:

Transbay Transit Center – Structural Steel Superstructure
Contract No.: 08-04-CMGC-000
Trade Package# TG07.1
SBE/DBE/LBE Goal: 24%
Bid Date: February 7, 2013 – 2:00PM

Plans and Specifications are available for view at our main office in Riverside, or at www.transbaytransiteenter.org

Quotes requested for supplies and services including, but not limited to: Structural Steel, Bearings, Expansion Joints, Studs, Stay-in-place Forms, Welding, Trucking, Porta Sans, Fencing, QA/QC, Security, Surveying, Sound Monitoring,

All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Skanska is an Equal Opportunity Employer

Skanska Estmating Dept: 1995 Agua Mansa Rd, Riverside, CA 925098 P: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Huriel Gonzalez • Email:huriel.gonzalez@skanska.com



I-805 North Improvement Design Build Project Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Construction Survey, Rebar, Structure Concrete, CIDH, Electrical, and Drainage Pipe

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer



Santa Clara Valley Transportation Authority Design-Build Contract DB1102F Silicon Valley Berryessa Extension Project C700

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

# FORD CONSTRUCTION CO., INC.

639 E. Lockeford Street • Lodi, CA 95240 (209) 333-1116 Phone • (209) 333-8597 Fax

# Contact Jim Murray

Requesting sub- bids from all MBE/WBE/OBE/SBE/LBE/DVBE subcontractors, suppliers, manufacturers and truckers firms for:

Contra Costa County Upper Sand Creek Basin No.: 7562-6D8518-10 Bid Date: January 29, 2013, @ 2:00PM

For the following, but not limited to, work:

Prepare SWPPP, REAP, SW Annual Report, Sampling and Analysis Daily, CAS, Traff. Cent., Temp. Fence, Remove Exist., Fence, and Oil Well, Well Destruction, C&G, Type 2, 3and 5 Fill, Structure Bkf., Erosion Control, Lean Concrete, CTB, Conc. Pymt., Structural Concrete, Retaining Wall, Minor Concrete , D&B Dowel, PCC patch, ACB Revetment, Re-Bar, 18" (HDPE), 60" RCP, Geocomposite Drain, RSP, RSP Fabric, Gate & App., Trash Rack, Misc.Iron & Steel, Prefab. Bridge, Settlement Monument, Fence, Gate, CL Railing, Bollard, Contractor QC Plan, Plastic Duct Bank (For Electrical), Utility Vault, Survey, Testing. Requirements Plans and specifications are available for viewing at Ford's FTP site please call for further assistance. Assistance in obtaining bonding, insurance, equipment, materials and supplies is available to all who inquire. Ford intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will consider all bids that may be submitted.

# **Sukut Construction, Inc.**

Is requesting sub-bids from qualified MBE/WBE/OBE/SBE/LBE/DVBE subcontractors, suppliers, manufacturers, & truckers for the following (but not limited to) work:

Plastic Duct Bank, Dewater, Abandon Wells, Concrete Pavement, Minor Concrete, Retaining Wall, Articulated Block Revetment System, Rebar, Rock Slope Protection, Hydroseed, Remove Facilities, SWPPP, Quality Control Testing, Survey, Cement-Treated Base (Plant-Mixed, Class A), Aggregate Base, Geocomposite Drain, 18" HDPE, Ready Mix Concrete, Filter Sand, Drain Gravel

Contra Costa County Public Works Department Contra Costa County Flood Control and Water Conservation District UPPER SAND CREEK BASIN Project No. 7562-6D8518-10

BID DATE January 29, 2013 @ 2:00 p.m. Sub & Supplier Bids Due Prior



# **Sukut Construction, Inc.**

4010 W. Chandler Avenue, Santa Ana, CA 92704 Contact: Jerry Pabbruwee

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: jpabbruwee@sukut.com

Plans and Specifications are available for viewing at our office – call for an appointment – or at C.C. County Public Works Dept. 255 Glacier Drive, Martinez, CA 94553 and are available for purchase through Owner at www. cccounty.us/pwprojects. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the public agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, Inc. An Equal Opportunity Employer

REQUESTING BIDS FROM DBE Subcontractors and Vendors

Project 04834, Placer County Sheridan Water Supply and Distribution Project Location: Sheridan. CA

Project Owner: County of Placer
Bid Date: Feb 4, 2013, 3:30 pm
(Please respond at least 24 hours prior to bid date)

Conco-West, Inc. is bidding above reference project as a Prime Contractor. We are seeking bids from Local subcontractors and suppliers for the following: All Trades including, but not limited to Earthwork/Excavation, Backfill/Compaction, Sheeting, Shoring/Bracing, Paving, Water Well Drilling, Well Surface Casing, Production Well Drilling and Caliper Survey, Television Well Survey, Disinfection and Capping, Gravel, Grout Seal, Trucking, Concrete (Formwork/Reinforcement/Cast-in-place), Structural Metals, Misc Metal Work, Thermal & Moisture Protection, Coatings, Warning Signs, Fire Extinguisher & Cabinets, Pumps & Motors, Prefabricated Building, Pipe & Fittings (Steel, Plastic, Copper, Ductile Iron), Electrical, Generator, Motor Control Center, Lighting, Power Distribution Panel Boards, Instrumentation and Controls, (ADD) Bolted Steel Tank, Welded Steel Tank Erosion Control, Fencing & Gates, Bollards, Demolition, Pipeline Installation, Pre-Cast Materials, Aggregates (Asphalt, Baserock, Crushed Rock, Rip Rap, Etc.), Doors, HVAC, Louvers, Fans, Chemical Feed System, Staking, Weed Control Fabric.

For questions or assistance, please contact Steve Murphy, Estimator

# Conco-West, Inc.

P. O. Box 1360, Manteca, CA 95338 Phone 209.239.2110 • FAX 209.239.2384 or email smurphy@concowestinc.com.

When submitting bids, please provide any certification you may have. Acceptable certifications include Small Business Administration, Dept. of Transportation, Tribal, State, Local Governments and Independent Private Organization Certifications. Conco-West, Inc. is willing to assist all qualified respondents in obtaining access to the plans, specifications, bonding, materials and supplies, lines of credit and insurance. Conco-West, Inc will accommodate delivery schedules to facilitate maximum participation. Selected Subcontractors are to follow the Affirmative Action Guidelines and seek out lower tier subcontractors/suppliers.

Plans and specs for this Project can be procured on line at http://www.placer.ca.gov/constructionbids; or can be viewed at Conco-West, Inc.or at Local Builder's Exchanges.

James E. Roberts-Obayashi Corporation is seeking proposals from all interested subcontractors and suppliers for the:

2175 Market Street Project

Project Loc.: 2175 Market St. (at 15th Street), San Francisco, CA 94107

<u>Bid Date: January 29th @ 2:00 P.M.</u>

Start Date: March 2013 (17 month) duration

This project includes 88 market rate rental units over garage/retail spaces. Construction is two levels of Type 1 concrete with 5 stories of Type III wood frames above. This is a prevailing wage project.

This project also includes LBE subcontracting goals and First Source hiring requirements.

If interested in bidding this work please contact Jason Doyle via email @ jasond@jerocorp.com.

# **CALIFORNIA SUB-BID REQUEST ADS**

REQUESTING BIDS FROM SLBE/ELBE/DBE/MBE/WBE/DVBE and OBE (Other) Subcontractors and Suppliers for:

Project: Sewer & Water Group 732,
Bid No. K13-5642-DBB-3
Project Owner: City of San Diego
Bid Date: 2/12/2013 @ 2:00 pm
(Please respond at least 24 hours prior to bid date)

**Trades Requested:** Video Pre-existing Condition, Traffic Control, Rubberized Polymer Modified Slurry Seal Type II, Striping, AC Paving, Cold Milling, Pavement Fabric, Concrete Curb & Gutter/Sidewalk/Curb Ramps, Cleaning and Video Inspecting Pipelines, Manhole Supply & Installation, Manhole Rehabilitation, Water Pollution Program Development & Implementation and Archeological/Native American/Paleontological Monitoring.

All Subcontractor or Supplier requirements are to be a "Commercially Useful Function". Please submit bids prior to bid date and include any certification you may have. Items can be broken down and delivery schedules can be accommodated to facilitate maximum participation. HPS Mechanical, Inc. will assist with Bonding, Insurance, Materials and/or line of credit to all qualified respondents if necessary. HPS does not discriminate on the basis of race, gender, religion, national origin, ethnicity, sexual orientation, age or disability in the solicitation, selection, hiring or treatment of subcontractors, vendors or suppliers.

Plans and specs can be obtained at no charge from the City's website at http://www.sandiego.gov/engineering-cip/services/consultcontract/advertising.shtml; or can be viewed at no cost at HPS Mechanical's web site at http://www.hpsmechanical.com.

Click on "Bids" then on the project title hyperlink.

For technical questions or assistance, please contact Noel Lamento, Estimator at

# HPS Mechanical, Inc.

3100 East Belle Terrace, Bakersfield, CA 93307 Phone: 661-617-8215 • FAX: 661-617-8415 or email planroom@hpsmechanical.com

# Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. www.sbeinc.com

Requesting bids from: SBE/DVBE subs/suppliers

Project: State of California, Department of General Services/ Riverside Campus
Project Department of Education California School For The Deaf

Project # Work Items: 124637, 120302, 122190 & 122192
Project Address: 3044 Horace St., Riverside, CA 92506
Bid Date: January 31, 2013 @ 2:00 PM

SCOPE OF WORK: The project consists of: Construction of four different buildings. Each building has its own set of plans and specifications and will need to be priced separately. Please note spec 007300 for scheduling and phasing requirements. Bldg 1) Renovation of Academic Support Cores and Construction of a New Bus Loop, Bldg 2) Construction of New Career and Technical Education Complex and Service Yard, Bldg 3) Renovation and construction of the Kitchen and Dining Hall, Bldg 4) Construction of New Gymnasium and Pool Center. All buildings have associated sitework.

**TRADES:** Survey, HAZMAT, Demo, SWPP, Earthwork, Fencing, Site Concrete, Site Utilities, AC Paving, Asphalt Striping, Landscaping, Concrete, PreCast Concrete, Concrete Formwork, Rebar, Masonry, Structural Steel, Misc. Steel, Metal Deck, Finish Carpentry, Rough Carpentry, FRP, Sheet Metal, Insulation, Roofing, Waterproofing, Joint Sealers, Firestopping, Doors, Glazing, Painting, Flooring, Tile, Drywall, Acoustical Ceilings, Plaster, Projectors, Window Treatments, Toilet Partitions/Accessories, Signage, Lockers, Pest Control, Corner Guards, Fire Extinguisher, Misc. Specialties, Food Service Equipment, Swimming Pools, Fire Protection, Plumbing, HVAC, Fire Alarms, Electrical, Voice Data, Security Surveillance and Television Systems, Etc.

PREVAILING WAGE RATES APPLY.

WEO is an Equal Opportunity Employer. If SBE/DVBE bidders need assistance regarding bonding, insurance, or equipment please feel free to contact us prior to the bid date. Plans/Specs Availability: Plans and Specs are available on CD, viewing in our Planroom and at www.bidmail.com - please contact kpatlan@ weoneil.com for access.

# W.E.O'NEIL

# W.E. O'Neil Construction Co. of California

9485 Haven Ave. • Rancho Cucamonga, CA 91730 • Ph: 909-466-5300 • Fax: 909-466-0643 Contact: **Kristi Patlan** 

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

# **CALIFORNIA PUBLIC LEGAL NOTICES**

# OAKLAND UNIFIED SCHOOL DISTRICT

# DOCUMENT 00 11 16 (FORMERLY DOCUMENT 00100) INVITATION TO BID

1. Notice is hereby given that the governing board ("Board") of the Oakland Unified School District ("District" or "Owner") will receive sealed bids for the following project:

Roosevelt Middle School Restroom Portable Replacement Project No. 07135e 1926 19th Avenue Oakland, CA 94606

- 2. Sealed Bids will be received until 2:00 PM on Wednesday, February 20, 2013, at the District Office, located at 900 High Street, Oakland, CA 94601 @ the Receptionist's desk, at or after which time the bids will be opened and publicly read aloud. Any claim by a bidder of error in its bid must be made in compliance with section 5100 et seq. of the Public Contract Code. Any bid that is submitted after this time shall be non-responsive and returned to the bidder.
- 3. The Project consists of:

Installation of restroom portable that is currently onsite, including lighting, fire alarm and plumbing, modifying building to make exterior 1-hour rated. Move portable closer to gymnasium building and install new fencing. Modify existing fire lane fence and gate.

- 4. Engineer's Estimate: \$160,000
- 5. The Project Manager for this project is Kenya Chatman, she can be reached at (510) 535-7050.
- 6. All bids shall be on the form provided by the District. Each bid must conform and be responsive to all pertinent Contract Documents, including, but not

limited to, the Instructions to Bidders.

7. To bid on this Project, the Bidder is required to possess one or more of the following State of California Contractor Licenses:

# Class B - General Building Contractor

The Bidder's license(s) must be active and in good standing at the time of the bid opening and must remain so throughout the term of the Contract.

- 8. A bid bond by an admitted surety insurer on the form provided by the District, cash, or a cashier's check or a certified check, drawn to the order of the **Oakland Unified School District**, in the amount of ten percent (10%) of the total bid price, shall accompany the Bid Form, as a guarantee that the Bidder will, within seven (7) calendar days after the date of the Notice of Award, enter into a contract with the District for the performance of the services as stipulated in the bid.
- 9. The successful Bidder shall be required to furnish a 100 % Performance Bond and a 100% Payment Bond if it is awarded the contract for the Work.
- 10. The successful Bidder may substitute securities for any monies withheld by the District to ensure performance under the Contract, in accordance with the provisions of section 22300 of the Public Contract Code
- 11. A mandatory **Pre-bid** conference and site visit will be conducted at **3:30 PM on Wednesday**, **February 6, 2013** as follows:

FRONT ENTRANCE Roosevelt Middle School Restroom Portable Replacement Project No. 07135 1926 19th Avenue, Oakland, CA 94606

12. The District's designee and/or the California Department of Industrial Relations will be operating a

labor compliance program on this Project pursuant to Labor Code section 1771, et seq.

13. Contracts documents are available on, Tuesday, January 20, 2013, for review at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy. Plans can be order by:

i. Phone: (510) 261-2990

ii. Fax: (510) 261-6077

iii. Email: ebbp@eastbayblueprint.com, Attn: Sandy

un: Sanay

- iv. Online using the Plan Command system at www. ebbp@eastbayblueprint.com. or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-REFUNDABLE.
- 14. In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County McGraw Hill Construction Data San Francisco Builder's Exchange Reed Construction Market Data Contra Costa Builder's Exchange Marin Builder's Exchange

15. The Oakland Unified School District ("District") has adopted a Contractor Pre-Qualification Program pursuant to California Public Contract Code 20111.5 for all Public Works contracts with a value estimated at \$15,000 or more.

# **Pre-Qualification Process:**

- <u>Submit a complete and signed Contractor Qualification Questionnaire for all projects.</u>
- Bidders must be pre-qualified at least five business days prior to the bid opening date.

• Bidders must also submit a completed Long Form Contractor Qualification Questionnaire with each sealed bid for projects over \$ 250,000.

Pre-Qualification packages are available at the Buildings and Grounds offices located at 955 High Street, Oakland, CA 94601. You can also obtain a Pre-Qualification package from the Districts Website at: www.ousdk12.ca.us. Go to: Departments/ Facilities Planning & Management/Bids & Request for Proposals/Bidding Information / Pre Qualification Short Form. Please contact Juanita White at (510) 535-7044 with any questions regarding the Contractors Pre-Qualification Program.

PLEASE NOTE THAT BIDS WILL ONLY BE ACCEPTED FROM PRE-QUALIFIED BIDDERS

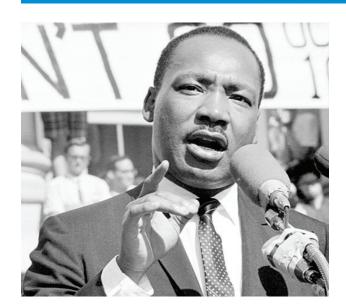
# BIDS SUBMITTED BY NON PRE-QUALIFIED FIRMS WILL BE REJECTED AS INVALID.

16 .The District's Board has found and determined that the following item(s) shall be used on this Project based on the purpose(s) indicated. (Public Contract Code section 3400(c)): A particular material, product, thing, or service is designated by specific brand or trade name for the following purpose(s):

Section 8700 inclusive Door Hardware, Section 9860 Carpeting, Section 1080 0 Toilet Accessories, Section 15400 inclusive Plumbing Systems, Section 16700 inclusive Intercom/Paging/Clock/Signal Control, Fire Alarm Systems, Intrusion Alarm Systems, Telephone Systems, and Data Communications Systems.

17. **Project Labor Agreement:** The District has entered into a Project Labor Agreement with Building and Construction Trade Council of Alameda County, AFL-CIO.

# **5 Leadership Lessons From Martin Luther King Jr.**



Katie Morell, Business Writers

One morning in 1965, Robert Ellis Smith, then-recent Harvard University graduate, received a phone call that would change his life. On the other end was a former fellow student who was starting a newspaper in Montgomery, Ala., strictly dedicated

to covering the Civil Rights Movement. The voice on the other line asked Smith, former president of The Harvard Crimson, to lead the project. Without hesitation, he took the job and headed down to the Deep South.

"There wasn't a lot of newspaper coverage of small communities, so that is where we put our focus," he says, adding that the newspaper was titled The Southern Courier. "We also wanted to produce a publication that would be read by both blacks and whites, which was a new concept at the time."

For the next year, he covered the movement and often interviewed the legendary Martin Luther King, Jr. In addition to remembering his lively sense of humor, Smith recalls King's superior leadership ability—evident in one particular exchange.

"Coming up on December 1965, the 10th anniversary of the Montgomery bus boycott, I called Dr. King to ask him to write a piece for our publication," says Smith.

When King turned in the article a few days later, Smith was struck by references to Greek philosophers and became worried that the words would not resonate with King's largely uneducated audience. Even so, Smith ran King's piece on the front page and the next day's paper was a big seller.

Today, Smith lives in Providence, RI, and is founder and publisher of Privacy Journal, a monthly newsletter focused on personal security. As a small business owner himself, he looks back on his time covering the South and gleans leadership lessons from King that he uses in his own business to this day.

### Don't underestimate low-level employees

Just as King didn't hesitate to quote philosophers in his written pieces, great small business leaders should not underestimate even the lowest level employees in their organizations.

"I was worried about the references, but he assured me that wisdom is present in people even in the most humble circumstances," remembers Smith. "He taught me never to underestimate anyone below me, that they have wisdom, life experience and are introspective."

### Embrace fear

King didn't hide his fear. He was scared before every speech and worried that his points wouldn't be well received or that he would be met with violent protests, says Smith. But instead of hiding, he talked about it and faced his fear head on.

"He used to tell me, 'If you are not anxious, that means you are not engaged, that you shouldn't fear fear, you should go with it," recalls Smith.

King's willingness to embrace his fear is a great lesson for small business owners. As Smith says, entrepreneurs may fear competition and new technology in today's business environment, but instead of shying away it is important to face these obstacles head on and not to be afraid of change.

Continued on page 12

# Pasadena to Azusa Update

# ■ Continued from page 1

thank the men and women helped design and build the structure.

The bridge is the first element of the Pasadena to Azusa segment to be completed, and Skanska USA did a tremendous job over the last 29 months of designing and building the 584-linear foot sculptural bridge. The bridge has now been turned over to FTC for installation of track and other elements, as part of the overall light rail extension project. To the left is a photo of the finished bridge (more photos on page 6)

# Construction Underway, Stay Updated:

Construction of the Pasadena to Azusa segment is starting in earnest and will be at full speed in the coming months. To

ask question or provide comments on the project, take advantage of one of the numerous avenues provided by the Construction Authority and our contractor, FTC:

# Three public information offices are available for walk-in questions:

# Arcadia

400 N Santa Anita Ave, Suite 101-B, Arcadia, CA 91006 (Northeast corner of Santa Anita Ave. and La Porte St.) Hours: Mondays and Wednesdays ONLY: 8 a.m. - 12 Noon; 1 p.m. - 4 p.m.

# **Monrvia**

406 E. Huntington Drive, Suite 202, Monrovia, CA 91016 Hours: Mondays through Friday: 8 a.m. - 5 p.m.

# Azusa

1300 W. Optical Drive, Suite 500, Azusa, CA 91702 Hours: Mondays through Friday: 8 a.m. - 5 p.m.

# **Other Community Resources Include:**

- 24-hour Community Hotline (626) 324-7098
- Construction Authority's Construction Updates webpage - http://www.foothillextension.org/construction\_phases/ construction-updates/
- Community members can sign up to receive construction e-notices (sent via email) at: http://www.foothillextension. org.
- Construction updates and traffic reminders are also posted on our Facebook page at: www.facebook.com/iwillride

Thank you for your continued interest in the Foothill Extension,

# Lisa Levy Buch,

Director of Public Affairs and the Public Affairs Team

# Gold Line Bridge completed December 15, 2012





# SMALL BUSINESS EXCHANGE RADIO TALK on KCAA 1050 AM

# KCAA 1050AM Inland Empire / Los Angeles News and Information Resources

In addition to visibility as part of our local presence with our 'offline' publication, and our 'online' website, we now also offer businesses the chance to sponsor our 'on air' radio program on KCAA 1050AM—aired every Monday at 5pm, in the heart of drive time.

Recognized for both its local coverage, as well as it NBC News affiliation, the station reaches a diverse, mature adult listener base eager to know what's 'news' in their area.

Our program offers a focus on the local business community, featuring industry experts and major Prime Contractors, and will highlight current and future Contract opportunities on projects throughout the Region.

Your support of the program will showcase your business, and provide a unique opportunity to participate in our business promotional platform.

Take part in the Construction industry's amazing opportunities in the largest market in the nation.

# Radio Visibility Means Business!

In today's environment, it's more challenging than ever to meet contract goals. Imagine facing a a protest on a contract you've just won, on grounds that your outreach efforts were lacking.

Most Primes fear non-compliance that can result in losing a bid, or worse, facing fines or liquidated damages. With more protests, and changing regulations, it's a very real threat.



# In Addition to Your Print Advertising, Radio Visibility Offers:

A new audience you may not reach otherwise—local, and interested in area resources

- Your sponsorship inclusion with up to the minute programming information of value
- Alignment with programming targeted to your exact prospects
- · Multi-media positioning to supplement any print or online advertising you may be doing
- An opportunity to showcase your company in the content of the programming
- A chance to take a leadership role in maximizing the many opportunities the industry offers—new projects, new contracts, new partnerships.

# To Advertise Your Business please call 1-800-800-8534 and ask for

OTIS JACKSON

or email us at

sbe@sbeinc.com Website: www.sbeinc.com

# "Bringing Business To You..."

# **Upcoming Program Topics:**

The new opportunities in the Construction industry as a result of additional project funding, and infrastructure expansion means there is a lot of news to share about how to be prepared to capitalize on the billions of dollars of contracts to be released in the coming years.

On "Bringing Business To You" you'll hear in-depth discussions of topics like:

- Changing Federal Regulations—what do they mean for your business?
- Partnering—how to connect with other businesses to maximize your success
- Technology tools—how to streamline your business for better results
- Be Prepared to Win—how to position your business for success
- Commercially Useful Function—how to make sure you're in compliance
- Certification Basics- how to make sure you're qualified to participate
- Finding opportunities—resources you can use to identify your greatest potential wins

# **Business Resources...Creating Results and Revenue**

Over the years, SBE has built an increasingly comprehensive selection of resources you can use to grow your business.

Our experts can help iden-tify the best solutions for your business—whether you're a small business looking for opportunity, or a Prime Contractor eager to find qualified subs for your projects.

Through consistent use of our publication, our online resources, and now our radio programming, you'll have access to the latest information, and tools to streamline your processes, and help you reach your goals faster, easier, and more cost effectively.



# You'll find valuable resources like:

- Forms
- Contract listings
- SBA Resource information
- Certification Requirements
- · Certification Assistance
- Marketing articles, workshops,
- Ad space to promote your certified status
- Inclusion in our Nationwide DatabaseComprehensive Bid opportunities
- Online Plan room
- Complete Diversity Outreach Services

# Supporting Business Opportunities...

For over 28 years, the Small Business Ex-change Inc. has been a central location connecting small, minority-owned, women-owned and disabled veteran-owned, HUB Zone or DBE businesses with Prime Contractors and Agencies needing their services.

SBE creates links between buyers and sellers, so everyone wins. With print, online, and now on-air resources, Businesses can find potential partners, and access resources on marketing, Certification, and Contract opportunities

With access to the largest non-public database in the nation of over 500,000 businesses in the construction, commodities, business services, and professional services industries, we can help businesses find the Subs they need to make sure they meet diversity goals and comply with contract requirements.

Since Small Business Exchange is a recognized trade/focus publication, many companies advertise in the Print or Online Marketplace as an integral part of growing and protecting their business.

Whether you're a Small business looking for more opportunity, or a Prime Contractor not willing to risk a Fine...

The Small Business Exchange has the resources you need to succeed.

Increase Your Visibility, And Learn How to Participate in Contracts Worth Millions

- Call us today to get started!

# **CALIFORNIA PUBLIC LEGAL NOTICES**



UCLA

# ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

## PS 2 SEISMIC CORRECTION Project Number 948903.01

DESCRIPTION OF WORK: Seismic correction of Parking Structure 2, (approximately 771,328 square feet). Work shall include abatement of hazardous materials, carbon fiber wrapping of columns, repair of cracks and spalling by grout and epoxy injection, repair of gutters and drains, disabled access upgrading, removal and reinstallation of signage, lighting, conduit, piping and fire extinguishers and the restoration of finishes impacted by the work. The parking structure will remain operational throughout construction.

The estimated construction cost is \$700,000.00.

## **BIDDING DOCUMENTS:**

1. Bidding Documents will be available beginning on January 11, 2013 and will be issued at:

# ARC 2435 Military Ave. Los Angeles, CA 90064 Telephone (310) 477-6501 Website: http://socal.fordgraphics.com/

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

**<u>BID DEADLINE:</u>** Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., February 20, 2013

## MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 18, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Eric Hunnes at 310-825-5181.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have one of the following California current and active contractor's licenses at the time of submission of the Bid:

# A License (General Engineering) or B License (General Building)

In addition, the successful Bidder (or its hazardous materials abatement subcontractor, if applicable) must also have the following from the State of California:

### HAZ (Hazardous Substance Removal Certification)

Bidder shall maintain or cause to be maintained Contractor Pollution Liability Insurance as specified in the Supplementary Conditions of the Contract Documents.

PREQUALIFICATION: To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents, posted on the website, and as listed below.

# 3:00 p.m., January 24, 2013

PRIOR CONSTRUCTION EXPERIENCE: To be allowed to submit a bid, Bidders must have the minimum experience described below. Submit, on this form only (see next page), proof of the following prior construction experience:

- 1. Bidder successfully completed (2) projects, each meeting the following criteria
- a. Fully completed by Bidder since January 1, 2010 (fully completed shall be defined as bidder having completed all on-site work, including punch list, and submitted all required close-out documentation to project owner); and
- b. mWork included carbon fiber wrapping of columns performed solely by Bidder (not subcontractors), where the cost of said carbon fiber wrapping work was at least \$200,000.00; and
- c. Work included providing concrete repair/restoration; and
- d. The total cost for all such work was at least \$500,000.00.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: http://www.capital.ucla.edu)





### UCLA

### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

# PS 3 SOUTH SEISMIC CORRECTION Project Number 948904.01

DESCRIPTION OF WORK: Seismic correction of Parking Structure 3 South, approximately 413,000 square feet. Work shall include abatement of hazardous materials, carbon fiber wrapping of columns, repair of cracks and spalling by grout and epoxy injection, repair of gutters and drains, disabled access upgrading, removal and reinstallation of signage, lighting, conduit, piping, fire extinguishers and the restoration of finishes impacted by the work. The parking structure will remain operational throughout construction.

The estimated construction cost is \$650,000.00.

## **BIDDING DOCUMENTS:**

1. Bidding Documents will be available beginning on January 11, 2013 and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: http://socal.fordgraphics.com/

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

**<u>BID DEADLINE:</u>** Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

# 2:00 p.m., February 28, 2013

MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 18, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Eric Hunnes at 310-825-5181.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least

2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have one of the following California current and active contractor's licenses at the time of submission of the Bid:

# A License (General Engineering) or B License (General Building)

In addition, the successful Bidder (or its hazardous materials abatement subcontractor, if applicable) must also have the following from the State of California:

## HAZ (Hazardous Substance Removal Certification)

Bidder shall maintain or cause to be maintained Contractor Pollution Liability Insurance as specified in the Supplementary Conditions of the Contract Documents.

PREQUALIFICATION: To be allowed to submit a bid, Bidders must have the minimum experience set forth in the Prequalification Questionnaire contained in the Bidding Documents, posted on the website, and as listed below. Bidders must submit to the above-listed location a completed Prequalification Questionnaire in a sealed envelope no later than:

## 3:00 p.m., January 24, 2013

PRIOR CONSTRUCTION EXPERIENCE: To be allowed to submit a bid, Bidders must have the minimum experience described below.

- 1. Bidder successfully completed (2) projects, each meeting the following criteria
- a. Fully completed by Bidder since January 1, 2010 (fully completed shall be defined as bidder having completed all on-site work, including punch list, and submitted all required close-out documentation to project owner); and
- b. Work included carbon fiber wrapping of columns performed solely by Bidder (not subcontractors), where the cost of said carbon fiber wrapping work was at least \$200,000.00; and
- c. Work included providing concrete repair/restoration; and
- d. The total cost for all such work was at least \$500,000.00.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: http://www.capital.ucla.edu)

Visit www.sbeinc.com to download a PDF version of the latest SBE Newspaper and SBE Newsletter

# **CALIFORNIA PUBLIC LEGAL NOTICES**

# SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT

# EXTENSION OF TIME FOR RECEIPT OF PROPOSALS

NOTICE IS HEREBY GIVEN that sealed Proposals will be received until the hour of 2:00 p.m., Tuesday, April 30, 2013 at the District Secretary's Office, 23rd Floor, 300 Lakeside Drive, Oakland, California 94612 (mailing address: P.O. Box 12688, Oakland, California 94604-2688) for the Procurement of eBART Vehicles, Request for Proposals ("RFP") No. 04SF-140. Such Proposals will thereafter be accepted or rejected by the District. The Proposers are responsible to ensure their Proposals

are received at the time and location specified. This procurement will be based on competitive negotiation procedures as provided in California Public Contract Code Section 20229.1.

Dated at Oakland, California, this 11th day of January 2013.

/s/ Jacqueline R. Edwards for Kenneth A. Duron, District Secretary San Francisco Bay Area Rapid Transit District

CNS-2432526# SMALL BUSINESS EXCHANGE



## **ADVERTISEMENT FOR BIDS**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a CM at Risk contract (utilizing Best Value Selection methodology) are invited from prequalified bidders for the following work:

### TEACHING AND LEARNING CENTER FOR HEALTH SCIENCES Project Number 944020.02

**DESCRIPTION OF WORK:** The Project will construct a six to seven-story, approximately 120,000 gsf building. The building will be LEED® certified, targeting a Gold rating. The building will contain learning and support spaces including formal learning rooms, informal learning spaces, common areas, student amenities and administrative offices. Formal learning rooms shall include a 220-seat lecture hall, two 200-seat multipurpose rooms, case study rooms, teaching labs, problem based learning rooms and seminar rooms. The building shall also contain a public lobby and entrance, administrative and Deans' offices and student oriented spaces. The scope of the work shall also include relocation of and connections to campus utilities, provision of building systems, provision of life safety systems, provision of a communications vaults and conduits, roadway reconfigurations and landscape and hardscape improvements.

Anticipated The Contract Value \$74,000,000.00.

# **BIDDING DOCUMENTS:**

1. Bidding Documents will be available beginning on January 14, 2013 and will be issued at:

ARC 2435 Military Ave. Los Angeles, CA 90064 Telephone (310) 477-6501 Website: http://socal.fordgraphics.com/

2. Each prequalified CM/Contractor Bidder will be issued (1) complete set of Bidding Documents at no cost (each prequalified entity must contact ARC to instruct them as to whether they wish to receive digital or hard copy). Said entities and all other interested parties may view the Bidding Documents online at the ARC Plan-Well Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

PREQUALIFIED CM/CONTRACTOR BID-**DERS:** University has prequalified CM/Contractor Bidders for this Project. Refer to the website address listed at the end of this Advertisement for a list of said prequalified entities.

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration University of California, Los Angeles 1060 Veteran Avenue, Suite 125 Box 951365 Los Angeles, California 90095-1365 310-825-7015

and must be received at or before:

### 2:00 p.m., February 14, 2013

MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 16, 2013 beginning promptly at 10:00 a.m. Only prequalified bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Ara Aroyan at 310-

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least

The lowest responsible bidder will be selected on the basis of the best value to the University. The objective criteria and methodology used to determine Best Value are described in the Bidding Documents. The best value to the University is the selection resulting in the best combination of price and qualifications.

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

# B License (General Building)

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF **CALIFORNIA** 

(Visit our website at: http://www.capital.ucla.



# GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

## NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Contract No. 2013-FT-8, Larkspur Ferry Terminal Parking Lot Improvements. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on Tuesday, February 5, 2013, at 2:00 p.m., PST, at which time bids will be publicly opened and read.

This Public Works Project consists of, in general, repaving and striping of the existing parking lot and perimeter road and related work items within the existing asphalt concrete parking and perimeter road areas for the Larkspur Ferry Terminal located at 101 East Sir Francis Drake Boulevard, Larkspur, CA..

A non-mandatory pre-bid conference will be held at the Larkspur Ferry Terminal Administration Building, 101 East Sir Francis Boulevard, Larkspur, CA on Tuesday, January 22, 2013, at 10:00 a.m., PST.

This is a Public Works contract. Bidders bidding as the prime contractor shall possess a valid State of California Class A General Engineering Contractor's License. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades.

District reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding procedure. No Bidder may withdraw its bid for a period of ninety (90) days after the date of opening bids.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at http://www.dir.ca.gov/ DLSR/#PWD

To inspect and obtain Bid Documents, go to the District's web site home page at http://www.goldengate.org, click on Contract Opportunities, scroll down to Ferry Division and look for Contract No. 2013-FT-8. Bid Documents are also available from the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129-0601 by telephone at (415) 923-2223, or by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013. There is a non-refundable purchase price of fifty dollars (\$50) for hard copies of the Bid Documents. Full sized Contract Plans, not available for download, will be available for purchase upon request for an additional fifty dollars (\$50).

/s/ Janet S. Tarantino, Secretary of the District Dated: January 10, 2013 1/10, 1/17/13

SMALL BUSINESS EXCHANGE

## ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

# 735 PARNASSUS DEMOLITION AND LANDSCAPE

Project No.: M2614 / Contract No.: SL0262

### DESCRIPTION OF WORK:

The project consists of furnishing all equipment, materials and labor necessary for the lead and asbestos abatement and demolition of building at 735 Parnassus Avenue at the University of California, San Francisco campus. The work includes abatement of lead and asbestos elements, and demolition of architectural, mechanical, plumbing, electrical, fire and security alarm, site grading and landscape

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

# PROCEDURES.

Bidding Documents will be available at 10:00 AM, January 17, 2013 and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM) 1855 Folsom Street, Room 135 San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030 (9:00 AM – 5:00 PM) Customer Service Line (415) 514-2054 (before &

after working hours) Fax No. (415) 476-8278 Log into http://www.cpfm.ucsf.edu/contracts/index. htm Click on the UCSF Documents, Media & Mail

Bidders must attend a mandatory pre-bid conference at 11AM, January 23, 2013. For details, see http://www.cpfm.ucsf.edu/contracts/index.htm (Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Bids will be received and opened only at Campus Life, Facilities & Administrative Service FAS Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107, Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before 3:00 PM, February 8, 2013.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

# LICENSE CLASSIFICATION: **General Building Contractor with ASB Certifi**cation OR General Building Contractor

LICENSE CODE: B with ASB Certification OR B

Estimated construction cost: \$75,000 -\$100,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco January, 2013

# **CALIFORNIA PUBLIC LEGAL NOTICES**

# UNIVERSITY OF CALIFORNIA

# REVISED ADVERTISEMENT FOR DESIGN BUILDER TEAM PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco (University), responses to the University's prequalification documents for a Design Build contract are sought from proposers for the following project:

MISSION BAY GENENTECH HALL 5TH FLOOR LAB CAV TO VAV CONVERSION Project No.: M0552 UNIVERSITY OF CALIFORNIA, SAN FRANCISCO

# PREQUALIFICATION OF PROSPECTIVE DESIGN BIDDERS:

The University's primary objective in utilizing the design build approach is to bring the best available integrated design and construction experience to this project. The University has determined that proposers who submit proposals on this project must be prequalified. Prequalified proposers will be required to have the following California contractor's licenses:

### B - GENERAL BUILDING AND

# C20 - WARM-AIR HEATING, VENTILATING AND AIR-CONDITIONING (HVAC)

The Design Build contract will require the successful Design Builder, hereinafter referred also as "Bidder", to provide both engineering design and construction services in an occupied research laboratory. The Design Build Team must consist of the following: General Contractor (Bidder) who holds both General Contractor's Class B and C20 license and State of California licensed Mechanical Engineer of Record who is an employee of the Bidder. Furthermore the team must have control system design and integration capabilities, laboratory equipment installation, electrical and architectural capabilities and Testing and Air Balancing capabilities. The team proposed must have worked on similar projects together. The bidder must have the capability of modeling existing building conditions as well as new construction in BIM. In addition, the firm must comply with the laws of the State of California applicable to such firms. All information required herein shall be submitted within the following parameters: (1) the Proposer shall hold all required licenses; and (2) the Bidder shall be the financially responsible entity for bonding and insurance.

# **GENERAL DESCRIPTION OF WORK:**

The project is to modify the chemical fume hood system from constant air volume to variable air volume. The project is located on the UCSF Mission Bay Campus, Genentech Hall north side of the 5th floor in the following spaces: Wet Chemistry Laboratory Room numbers N514, N516, N574, and N576 and the associated ancillary lab support rooms that adjoin the main labs. The total project area is 14,200 GSF and houses 72 constant volume chemical fume hoods.

The project site is occupied and fully operational.

The scope of work includes but is not limited to the modification and/or addition of exhaust air valves and controls, supply air valves and controls and integration with existing air handling supply and exhaust fans and the existing building management system. The Work includes new ductwork to be added and existing ductwork will be rerouted and modified as appropriate while limiting disruption to existing architectural and structural elements. The electrical scope of work is to provide power and infrastructure as needed for the new control systems. The electrical scope may also include light fixture relocations. The project modifies the existing 8' chemical fume hoods with horizontal/vertical sash combinations from constant volume operations to variable volume operation, adds zone presence sensors to fume hoods to reduce face velocity when hoods are unoccupied. The Work includes air balancing to rebalance the laboratories, support spaces and all other spaces and systems affected by the work and confirm operations at each chemical fume hood (max and min) and labs (max and min).

The building's automation system is propriety using the Invensys Building Systems (IBS) a Schneider Electric company. The Work includes control's configuration that requires system integration.

Bridging documents prepared by UCSF to illustrate the University's program and performance goals for the project will be provided with the proposal documents

Design Build example projects for this prequalification will be considered to meet 'similar scope and values' if the projects include design and construction of a VAV fume hood project and associated controls involving the retrofit or installation of at least 20 fume hoods. Each example project should have a total construction cost of \$500,000 or greater at time of completion.

The estimated construction cost is approximately \$1,000,000. The maximum acceptance cost will be established when the Request for Proposal (RFP) is issued. The tentative start dates for the design and construction are as follows:

Design - start May 2013

Construction – start June 2013; 3 months duration

The start dates, durations and maximum acceptance cost will be further clarified in the RFP.

### UCSF PROJECT GOALS

UCSF is utilizing the design build approach to bring the optimal available integrated design and construction experience to this project. UCSF have identified the following goals on which this project will be deemed successful.

- 1 Deliver an energy efficient project with safe laboratory operation.
- 2. Ensure there is minimum disruption to existing laboratories during design and construction phases and maintain a functioning HVAC system with required controls during the construction phase.
- 3. Provide seamless air balance and commissioning phase with minimum disruption to laboratory occupants ensuring project area is properly balanced maintaining required pressurization between spaces and does not change or effect overall building pressurization.

# PREQUALIFICATION PROCESS

The prequalification process will result in the selection of finalists who will be prequalified and will be issued Request for Proposal (RFP) documents for this Project. The prequalified proposers will submit price and technical proposals. The technical proposals will be scored according to an established scoring system. The price will be divided by the score to determine a price per technical point. The prequalified proposer submitting the lowest price per technical point will be the apparent low proposer for the Project.

# PREQUALIFICATION SCHEDULE:

Prequalification Documents will be available beginning **January 17, 2013 at 10AM** by requesting via e-mail to prequal@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M0552 in the subject line.

Any questions or requests for clarification or interpretation of the Prequalification Documents must be submitted in writing to Conor Neville, Construction Manager – Facilities Management, UCSF Facilities Management, at email address (Conor.Neville@ucsf.edu) by 5:00 PM, January 23, 2013. Questions received after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of

the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Prospective proposers shall submit Four (4) sets of the completed Prequalification Questionnaire and required attachments in a sealed envelope identified with the Project name, Proposer's name and address to the office of UCSF Minnesota Street, Finance Service Center, Attn: Contract Services, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94143-0894 (use 94107 if not sending by US Mail) by 3:00 PM, January 28, 2013

No Prequalification documents will be accepted after **January 28, 2013, 3:00 PM**. However, the University reserves the right to request, to receive, and to evaluate supplemental information after the above time and date at its sole determination.

The exact dates, times, and location will be set forth in an "Announcement To Prequalified Proposers" as to when the Proposal Documents will be available and when proposals will be received.

## **PREQUALIFICATION POLICIES**

The University reserves the right to reject any or all responses to Prequalification Questionnaires and any to waive non-material irregularities in any response received.

Proposal Security in the amount of 10% of the lump sum price proposal, excluding alternates, shall accompany each proposal. The surety issuing the Bid Bond shall be, on the proposal deadline, an admitted surety insurer as defined in the California Code of Civil Procedures Section 995.120.

Prospective proposers desiring to be prequalified are informed that they will be subject to and must fully comply with all of the proposal conditions including 100% payment and 100% performance bonds.

The successful proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the proposal documents and to pay prevailing wage rates at the location of the work.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by Proposer shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO
Conor Neville, FM Construction Manager
(415) 476-8285
January, 2013

# **HopeSF**

# ■ Continued from page 2

"After many years of non-stop effort, we are overjoyed to deliver the first building in the first phase of the first HOPE SF development," said John Stewart Company President and CEO Jack Gardner. "It took the commitment, financial support, and confidence of many people and agencies to get us to this point, including the City, the State, the San Francisco Housing Authority, U.S. Department of Housing and Urban Development (HUD), private lenders and investors, and most importantly, the residents of Hunters View themselves. We are honored to play a role in delivering on the grand vision of HOPE SF, which is to transform the City's most troubled public housing complexes into vibrant and exciting new mixed-income neighborhoods."

Hunters View as a part of the City's HOPE SF initiative is the first of five public housing sites slated to be redeveloped. Launched in 2006, HOPE SF is the City's innovative initiative to revitalize the City's most distressed public housing sites into mixed-income communities without displacing existing residents and while providing residents with services that will allow them to thrive in the transformed communities. HOPE SF initiative was born out of a need to address the ongoing deterioration of San Francisco's public housing in the light of diminishing Federal assistance. The City has committed \$95 million dollars to HOPE SF, the largest local commitment to public housing in history. The five HOPE SF sites are Hunters View, Alice Griffith, Sunnydale, Potrero Terrace and Annex and Westside Courts.

Source: City and County of San Francisco

# Marketing on a Shoestring

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# EMV Is Coming — Here's What You Need To Know To **Plan For This Change**

By this time, you're probably aware that the major payment companies — MasterCard®, Visa®, Discover®, and American - are moving forward, establishing standards for the change to EMV technology (Europay/MasterCard/Visa)

Payment technology is changing fast, and two important changes will offer enormous benefits to both consumers and businesses:

- Reduced risk. EMV technology offers more secure transac-
- · More purchasing convenience. EMV prepares your POS equipment to accept mobile wallets and contactless payments, giving customers more purchasing options with EMV chip cards, smartphones, and other devices.

Now that all the major payment card companies have declared their intentions, these changes are developing rapidly. Software companies, social media, and mobile device manufacturers have accelerated their plans. As a merchant, you may be wondering how soon you'll need new terminals and software.

## Three reasons to start planning your switch to EMV terminals:

- 1. The EMV chip will reduce your risk of card-present fraud. An EMV card has an embedded microprocessor chip that carries account information for use by an EMV-enabled POS terminal. The EMV chip makes the card much more difficult to counterfeit. It's estimated that using EMV chip cards couldsignificantly reduce lost, stolen, and counterfeit card fraud.
- 2. Mobile phone wallets and contactless payments can help save time, shorten lines, reduce paper receipts, and satisfy your customers. More customers are now using mobile phones to make fast, contactless payments in stores. EMV technology and contactless terminals or card readers will allow you to accept payments from customers who use smartphones, and key fobs as mobile wallets. These sophisticated device owners have higher incomes, spend more, and shop more often. The new technology also also allows for e-receipts, for more convenient record-keeping and less paper waste.

3. One more very important reason why you should upgrade to EMV: your liability for fraud. The payment card companies have announced that merchants who have not upgraded to EMV chip-enabled technology by October 1, 2015, may be financially liable for card-present fraud that could have been prevented by using the more secure EMV-enabled POS

Over 234 million U.S. customers are already using mobile devices to search, compare and shop. Many national retailers like Macy's, Bloomingdale's, American Outfitters, OfficeMax, and Toys R Us now offer EMV contactless transactions in their stores. You'll want to start planning to upgrade your equipment, so you can make an informed decision for your business.

# Here's what you can do now

You can get set up now to comply with EMV security standards, and you'll be able to meet your customers' mobile wallet expectations, too.

Review the equipment upgrade options that are available right now, with a number of EMV options that are easy to use and affordable to try.

The FD400GT Wireless Terminal can give you a convenient handheld POS resource that you can use in stores or on the road. Or try the FD35

PIN Pad — it can be attached to your existing terminals to accept EMV cards and devices, and give you contactless mobile wallet capability.

Both the FD400GT and the FD35 will work with your existing system, and they accept magnetic stripe cards as well.

If you're about to upgrade any of your POS software or equipment now, please contact us first, to be sure you get solutions that will work with the upcoming EMV requirements.

Stay current with EMV changes as they happen, so you can make smart decisions about your POS hardware and software



We'll keep you posted right here, as EMV events unfold.

If you have questions about EMV requirements or about contactless payments, your Wells Fargo Merchant Services representative can explain the EMV solutions available now.

Call 1-800-430-3292, Option 4, to discuss your current systems and equipment, and let us help you plan for your upgrade.

Source: Wells Fargo Merchant Connect

# **Working Adults**

# Continued from page 2

to school. More than half (58 percent) of working adults who plan to go back to school will do so to earn more money, followed by 47 percent who want to pursue a new career and 43 percent who want to grow in their current field.

- Personal growth also plays a role with 50 percent wanting to achieve a personal goal, 48 percent wanting to take on a new challenge and 42 percent wanting to keep their minds sharp
- Family Matters: For more than a third (37 percent) of Americans, going back to school stems from a desire to make their relatives proud and 39 percent of parents would pursue more schooling to show their children how important it is to get a college degree

# Get the most out of educational experi-

"If students are returning to the classroom after many years, they will find that the learning tools and platforms have significantly changed, but this is good news for working adults," said Pepicello. "The classroom continues to evolve to more closely mirror the workplace and the skills employers demand - essentially bridging the gap between theory and practice.'

University of Phoenix offers tips to help working adults understand how to get

the most out of their educational experi-

1. Students should not wait until they are in degree programs to research careers. It is not unusual to shift interests while in school, but those who start their programs with their desired career in mind, often get more out of the experience. These students choose projects, write papers and participate in class discussions with their career in mind and are able to translate their classwork into actionable items in the workplace. Prospective and current students should research specific positions and career paths, take career and skills assessments and develop learning plans with their academic advisors.

2. Understand and leverage the available resources. The learning experience for students grows more customized each day and students have an array of resources available to help them understand and apply content. Today students can participate in ongoing class discussions from anywhere using a smart phone; tutoring tools provide context as students are doing homework; and textbooks and supplemental materials are available online. Prospective and current students should research and leverage available learning tools as they pursue

Gain buy-in of key stakeholders. Returning to college is a big decision that

affects not only the students, but the stakeholders in their lives. Prospective students should discuss education with key stakeholders including family, friends, co-workers and bosses. If stakeholders feel invested, they can support and help students stay motivated. At work, students can discuss ways they can bring classroom learning into the workplace to benefit all team members and the individual work product.

4. Grow time management skills. The majority of University of Phoenix students are working adults who balance school with family and work obligations. It is important to designate specific study time each day or week. Similar to planning for deadlines at work, create a success plan by breaking up larger assignments into smaller manageable pieces to avoid being overwhelmed.

To learn more about University of Phoenix's efforts to help close the skills gap in the American workforce, visit www. phoenix.edu.

# Methodology

The University of Phoenix Education survey was conducted by Kelton, between Nov. 1 and Nov. 7, 2012, among 1,019 nationally representative Americans ages 18 and over, using an online survey. Quotas regarding the amount of respondents in standard demographics including age, gender, region, and ethnicity are set to ensure reliable and accurate representation of the entire U.S. population ages 18 and over.

# **About Kelton**

Kelton is a market research and strategy consultancy that works with many of the world's largest and most recognizable brands to help them better understand and connect with consumers. Kelton provides highly customized qualitative, quantitative, innovation and design research for a wide variety of companies across multiple sectors, including many in the Fortune 500. For more information, please see www. keltonglobal.com.

# **About University of Phoenix**

University of Phoenix is constantly innovating to help students balance educa-tion and life in a rapidly changing world. Flexible schedules, challenging courses and interactive learning can help students pursue personal and career aspirations without putting their lives on hold. As the flagship university of Apollo Group, Inc. (Nasdaq: APOL), University of Phoenix serves a diverse student population, offering associate, bachelor's, master's and doctoral degree programs from campuses and learning centers across the U.S. as well as online throughout the world. For more information, visit http://www.phoenix.edu.

Source: University of Phoenix

12 SMALL BUSINESS EXCHANGE JANUARY 17, 2013 - JANUARY 23, 2013



# SBE has been designated as an Outreach for the City of San Francisco

วกกด

Bay Area Contract Compliance Officers Association - 25 Years of Service to the Women and Minority Business Community

## 2005

U.S. Dept. of Commerce Minority Business Development Agency - Minority Media Cornerstone Award

# 1990

LA Mayor's Advisory Board, Office of Small Business Assistance - Mayor Tom Bradley

## 2007

National Assn. of Minority Contractors of Southern CA - Minority Business Advocate of the Year

## 1995

Black Business Association of Los Angeles -Outstanding Entrepreneur Award

# 199(

Minority Business Enterprise of the Year Award

"I have always had the peace of mind knowing that the Small Business Exchange has been 100% in compliance with the minority regulations from the various Owners that we bid projects with. The Small Business Exchange has a professional and competent staff and I have nothing but the highest praise for the Small Business Exchange."

- Skanska USA Civil West California District Inc
- "We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."
- Xerox Corporation
- "SBE's documentation is superb!"
- IKON

"You're at the top of my list. Whenever I have an outreach requirement, I just grab the phone and call SBE."

- Expedient Energy

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction
- "I know that when a representative of SBE, indirectly represents McCarthy contacts subcontractors it is always with professionalism."
- McCarthy Building Companies, Inc.
- "SBE has really added value to this whole operation."
- Unisys

# **Contact Us Today**

703 Market Street, Suite 1000, San Francisco, CA 94103
Phone: 415.778.6250 or 800.800.8534 - Fax: 415.778.6255
sbe@sbeinc.com - Www.sbeinc.com - UCP DBE cert # 5988
DBE Certs: CA DOT - NY DOT - New Orleans RTA

Visit www.sbeinc.com
to download a PDF version of the
latest SBE Newspaper and SBE Newsletter

| NTERNET - www.sbeinc.com | PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

| STANDARD SIZE: AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

| BILLING INFO: The invoice will be sent to the above address unless otherwise specified.

| CHECK IF REQUIRED: ORIGINAL mailed Tearsheet @ \$2.00 ea. | REDUCED mailed copy @ \$1.00 ea. | WEBSITE Audit Statement @ \$1.00 ea.

# **5 Leadership Lessons**

### ■ Continued from page 6

### **Encourage 'creative tension'**

Every time King visited a new city to spread his message, community leaders would blame him for disturbing the norm. But to King, that was the point.

"He used to use the word 'creative tension' to explain that fairness and change come only when you shake things up," says Smith.

Today's small business owners can use this lesson within their own organizations by encouraging new ideas and internal criticism from employees, he notes.

## Know the 'why'

Over in Washington, D.C., Daron Pressley may not have known King personally, but as a small business owner, he looks to the Civil Rights icon as a beacon of inspiration in his company.

"I think Dr. King's biggest leadership lesson that translates to my business is to make sure my team knows why we do what we do," says Pressley, founder of The Premier Athlete, a student athlete development company. "It isn't just to make a profit, it is knowing your purpose, cause and belief."

Instead of giving an 'I Have a Plan' speech, King gave his famous 'I Have a Dream' speech, says Pressley. He recommends small business owners use this fact to talk to employees about what they believe, the real reason for starting their business and whom the business is helping. By doing this, entrepreneurs can inspire those around them, just like King did.

### Involve everyone

King inspired community involvement in the Civil Rights Movement, and it worked partly because people wanted to be part of something bigger than themselves, notes Don Phillips, author of Martin Luther King, Jr., on Leadership: Inspiration and Wisdom for Challenging Times.

"In a small business, people really perform when they feel like they are part of something special," he says. "King used to say 'people derive inspiration from involvement,' so the lesson is to get your people involved."

Phillips says small business owners can utilize King's words by involving all levels of the organization in company goal planning. You never know what great ideas will surface.

Source: 2013 American Express Company

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